



CAPABILITY STATEMENT

Introduction and Company Overview

Established in 1990 and now part of the ProWire Fencing Group Pty Ltd, Melbourne Chain Wire Fencing provides a range of fencing solutions to a wide range of clients.

We are dedicated to delivering high-quality, competitively priced fencing solutions with minimum impact to operations, helping clients meet their fencing requirements quickly and efficiently.

At Melbourne Chain Wire Fencing, we specialise in supplying and installing chain wire, tubular steel panel, weld mesh panel, and timber bollard and rail fencing.

We have the skills and resources to serve a wide range of commercial clients, particularly those who manage infrastructure or construction in council, education, sports and recreation. Our dedicated project management team delivers high-quality, competitively-priced fencing solutions.

Our clients come from a variety of industries but typically manage infrastructure or construction in local government, education, sports and other civil works.

We provide professional project management to oversee all fencing works. This is valued by councils and government agencies who seek our counsel on fencing options, as well as access to our highly skilled fencing contractors. Our expertise is also valued in the education sector, where we advise principals and business managers on available options.

We also partner with construction professionals, property maintenance and management, and sporting clubs to help them provide the best fencing options and high levels of service to their clients and members.

With a strong focus on occupational health and safety, all staff are fully trained in safety policies and procedures and have the relevant licences.

Melbourne Chain Wire Fencing is ready to undertake any size project, from a single gate job to larger commercial projects.



Core Competencies and Achievements

We currently hold the annual supply contracts with the Banyule City Council, the City of Greater Dandenong, the City of Darebin and City of Monash, helping them to maintain and modernize their parks and reserves.

We have experience working with state government agencies and have assisted Development Victoria (previously Places Victoria) with fencing in the new Riverwalk Estate in Werribee, and by fencing the driveway into the new Cairnlea Estate. We have also worked with Parks Victoria on a variety of maintenance and improvement works.

We partner with schools and contracted school maintenance firms to secure schools by fencing their perimeters, enclosing their premises and fencing and screening their sporting areas.

We specialise in fencing public areas, such as sporting reserves and ovals. We have worked with other councils such as:

- Refurbishing sports reserve fencing and replacing cricket nets for the City of Darebin
- Partnering with RMS Groundworks and Construction to service the City of Hume and fence their sporting reserves.
- Working on a variety of projects through our partnership with sporting facility developers such as Tigerturf Australia. One example is the installation of two 5-metre high ball screens and soft netting behind the soccer goals and boundary fencing at Parade College, Bundoora, as part of the building of their new synthetic soccer pitch.

We service several of Melbourne's premium golf clubs, such as The Victoria Golf Club, The Royal Melbourne Golf Club, Metropolitan Golf Club, Yarra Yarra Golf Club and Kingston Health Golf Club, helping them to maintain the high standards their members expect.

We have worked for the defence sector with:

- Construction partners Ramsay Civil to fence the RAAF Williams Point Cook Defence Housing estate, the Simpson Barracks and the Hawthorn Training Depot
- Jacobs to fence the Fort Gellibrand, Williamstown base
- Zancott Knight FM to upgrade the fencing at the Sunshine Air Training Corps.

Since the ProWire Fencing Group took control of Melbourne Chain Wire Fencing, the business has grown significantly. This has seen us modernize our service delivery – including providing fully documented safety packs customised to the specific works at hand – and establish an Environmental Policy.

All our work meets Australian Standards (AS1725-2010), complies with WorkCover and environmental standards, and comes with an unconditional workmanship guarantee. We are committed to delivering attractive and enduring fencing solutions that you will be proud to deliver to your clients or management.



Products/Services

We specialise in supplying and installing fencing, screening, enclosures and gates constructed from chain link fabric. In addition, we build cages for water meters, gas bottles and air-conditioners.

Our fencing is made to Australian Standard AS1725-2010. Chain wire mesh is selected to fit its purpose and comes in a variety of different wire types: light-duty and heavy-duty, galvanized or galvanized with PVC coating that comes in a variety of diamond sizes.

We use galvanised pipe for our posts and rails to prevent corrosion and rust. The pipe we use comes in different gauges depending on its purpose.

Our gates and enclosures are professionally welded and fitted with commercial-grade hardware.

Fencing can be supplied with hemmed and eyeletted shade cloth, or in the case of cricket nets, with rubber lining. We also fit brush panels to chain link mesh, as we have done for several premium golf clubs.

We supply and install fencing and gates made from tubular steel panels, which come in a variety of finishes and designs.

We have experience constructing vehicle exclusion fencing using timber bollards and steel cable that come in a variety of heights and finishes.

We are also experienced at constructing fencing from weld mesh panels that come in a variety of sizes.

Occupational Health and Safety

We maintain a strong focus on occupational health and safety to protect our staff, contractors, clients and anyone near installation sites. All new staff are inducted with safety in mind. This includes a safety tour of our facilities to familiarise them with the location of first aid stations, Safety Data Sheets (SDS), chemical rinsing station, fire extinguishers and emergency assembly area.

We hold onsite toolbox meetings at the beginning of each day, and all site workers are familiarised with Safe Work Method Statements (SWMS) and any Job Safety Analysis (JSA) applicable to the job or site. All Melchain onsite staff hold First Aid Certificates and have first aid kits and fire extinguishers in their trucks or utes. Our Health and Safety Committee regularly conducts safety inspections to identify any risks or hazards and take steps to rectify any issues. We also hold afternoon teas to create health and safety awareness (such as Safety Awareness Month and RUOK Day).

All staff have the necessary licences for the activities engaged in. These include Elevated Work Platform (EWP) Operator Licence and Heavy Vehicle National Law (HVNL) Chain of Responsibility Laws. We only use installers and sub-contractors with extensive fencing experience, who provide excellent customer service and fully comply with safety regulations.

Any accidents or near misses are formally recorded, and any risks identified with processes or equipment are rectified. We have never been issued a Provisional Improvement Notice or a direction to cease work to resolve a health and safety issue in the workplace.

In response to the COVID-19 pandemic, we have developed a COVID-19 Safe Plan to prevent transmission onsite and in our office and warehouse.

We hold public liability insurance with \$20 million in coverage.



Environmental Management

We follow policies that help to ensure environmental protection when providing our services. Our goal is to meet all obligations in accordance with the *Environmental Protection Act* and all other environmental laws and regulations.

We are committed to protecting the environment and managing environmental issues by:

- Conserving company and natural resources
- Ensuring conformity with our environmental policies and ongoing improvement through a comprehensive compliance program, including audits
- Recycling and using recycled materials whenever possible.

Management Team

General Manager, Andrew Caddy started working in the fencing industry in 2000, beginning as an Estimator for Lee Bros Fencing (seven years) and then as a Senior Estimator/Project Manager at Otter Fencing Group (eight years). Since late 2015, Andrew has been General Manager of Melbourne Chain Wire Fencing and has overseen the construction of \$17M of works since the company became part of ProWire Fencing Group in 2015.

Financial Controller, Jacqui Butcher, came to Melbourne Chain Wire Fencing in 2015 with more than 17 years' experience in operational management. Jacqui has a background in finance, human resources, and people and project management in the public sector and higher education sectors. Her biggest strengths are aligning services and processes to achieve business aims and HR and financial compliance.

Estimator Project Managers

Drew Smith has been working in the fencing industry since 2013, with Melbourne Chain Wire Fencing since 2016 and three years prior with Otter Fencing. Before that, he worked in landscaping civil works. Drew has overseen the construction of over \$5.5M of works since he joined the company. He has extensive experience managing fencing works construction for civil projects and education properties.

Matt Parsons joined Melbourne Chain Wire Fencing in 2018, bringing an extensive background in fencing. Most recently, Matt was a key client manager for two years with ARC Fencing as part of their sales team. Matt previously ran his own Jim's Fencing franchise for over ten years, giving him experience in quoting and constructing a wide variety of fencing projects.

Joff Byron joined Melbourne Chain Wire Fencing in 2019 after 15 years in Operations Management at Record Automatic Doors. Joff brings with him a flair for relationship management and a keen interest in getting things completed to meet budgets and deliver client satisfaction.

Wayde Kendall made a significant career change when he joined Melbourne Chain Wire Fencing in 2020 after 17 years working as a primary school teacher. While Wayde is learning the finer details of fencing, he brings a clear focus and a passion for learning his new profession.



Office and Warehouse Support

Warehouse

Our Logistics Manager, **Johnny Stagnitta**, has worked in the fencing industry since 2016. He leads our warehouse and logistics team, ensuring timely fabrication and collection of materials required for each project, along with **Mat Hansen**, who has over eight years' experience in logistics in the fencing industry and ensures all materials are delivered to sites on time. **Harley Lowdell** and **Kane Richards** both provide support in the warehouse and on-site.

Office

Our office staff support operations and communicate with customers to ensure projects are delivered efficiently and on time. Jacqui Butcher is supported by **Maree Gerlich**, who has many years' experience in office administration, with an emphasis on accounts payable, and **Alice Caddy**, who joined us in 2019 in sales and marketing after completing her teaching degree.



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